

Scanning the landscape

Ruth Foreman



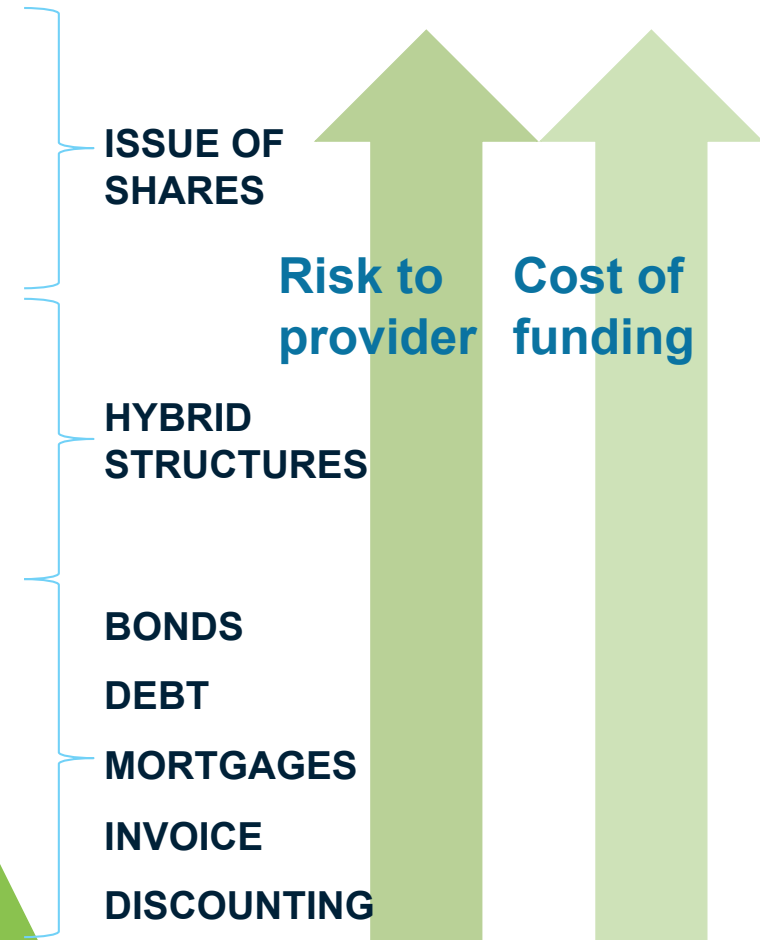
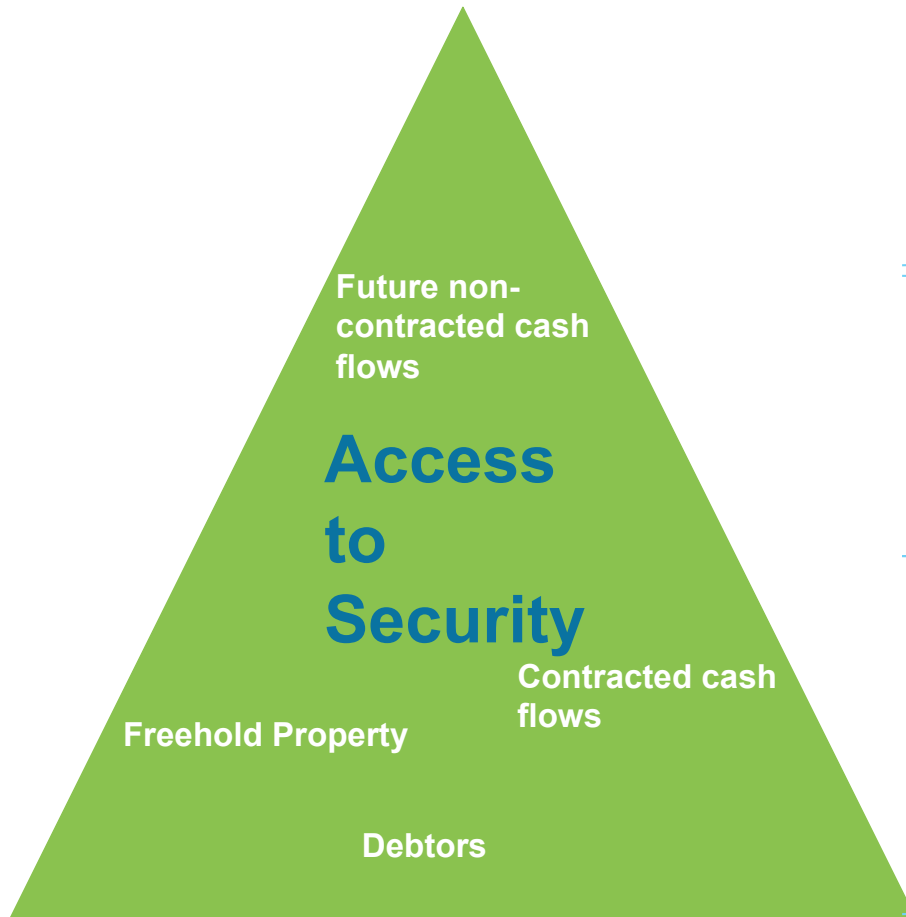
Investor perspective

- **Investor risk**
- **Existing business**
- **Impact of funding**

Funding Instruments

**Equity
Nature**

**Debt
Nature**



Be prepared for the conversation

- **The business case**
- **Due diligence**
- **Governance and Management**
- **Risks to the transaction**
- **Social value**