



The Social Enterprise Investment Partner

Ed Siegel
Director of Investments
Big Issue Invest

November 2014



What BII can offer

- ✓ **Lending:**
 - **Loans £50,000 to £300,000; Typically up to ten years**
 - **Secured and unsecured**
 - **Need to demonstrate repayment capacity**
- ✓ **Risk capital:**
 - **Investments from £100,000 to £1,500,000**
 - **Patient debt; mezzanine structures (revenue participation; preference shares)**
 - **More intensive and involved approach**
- ✓ **Early stage investing (Corporate Social Venturing)**
 - **Small investments (up to £50k) supported by 'corporate mentors'**



What you can expect from BII

- ✓ **Experience:** We've been investing in social enterprises since 2005.
- ✓ **Risk Appetite:** The vast majority of our loans and investments are for otherwise 'un-bankable' propositions
- ✓ **Empathy:** Part of a well established social enterprise itself, BII is 'from the sector'. Investees can take comfort from the fact that any BII surpluses will be reinvested in supporting the social objectives of The Big Issue or those its other social enterprise partner investees.
- ✓ **Flexible processes and investment terms:** Whatever is best for your business
- ✓ **Fast and efficient:** We'll try to work within the timeframes you require
- ✓ **Good people:** BII relationship managers are supportive, empathetic and knowledgeable partners



Thank you

Edward Siegel
Director of Investments
Big Issue Invest Ltd.

Telephone: 020 7526 3437
Mobile: 0786 676 3091
Email: ed@bigissueinvest.com



*We've invested over **£26m** in more than **320** social enterprises,
directly benefitting over **1.8m** people.*